

Electric Vehicle Cost to Our Customers

PURCHASE	Income-Qualified Customers			Public Agencies, Nonprofits & Educational Institutions			General Community		
	Chevrolet	Nissan	Volkswagen	Chevrolet	Nissan	Volkswagen	Chevrolet	Nissan	Volkswagen
Effective Date: 6/4/19 subject to change All Vehicle Models Eligible Each Model has a different starting price	Bolt LT Bolt Premier	Leaf S Plus Leaf SV Plus Leaf SL Plus	e-Golf SE e-Golf SEL Premium	Bolt LT Bolt Premier	Leaf S Plus Leaf SV Plus Leaf SL Plus	e-Golf SE e-Golf SEL Premium	Bolt LT Bolt Premier	Leaf S Plus Leaf SV Plus Leaf SL Plus	e-Golf SE e-Golf SEL Premium
Starting Price for Base Model ^e	\$38,370	\$38,095	\$32,790	\$38,370	\$38,095	\$32,790	\$38,370	\$38,095	\$32,790
Dealer Discount ^a	\$4,250***	\$1,500	\$6,000	\$4,250***	\$1,500	\$6,000	\$4,250***	\$1,500	\$6,000
Manufacturer Discount ^a	\$4,000	\$2,000	n/a	\$4,000	\$2,000	n/a	\$4,000	\$2,000	n/a
MBCP Incentive ^b	\$4,500	\$4,500	\$4,500	\$3,000	\$3,000	\$3,000	\$1,000	\$1,000	\$1,000
Price at Time of Purchase ^f	\$25,620	\$30,095	\$22,290	\$27,120	\$31,595	\$23,790	\$29,120	\$33,595	\$25,790
Clean Vehicle Rebate Project ^c	\$4,500	\$4,500	\$4,500	\$2,500	\$2,500	\$2,500	\$2,500	\$2,500	\$2,500
PG&E Clean Fuel Rebate ^c	\$800	\$800	\$800	n/a	n/a	n/a	\$800	\$800	\$800
Federal Tax Credit ^d	Up to \$3,750	Up to \$7,500	Up to \$7,500	n/a	n/a	n/a	Up to \$3,750	Up to \$7,500	Up to \$7,500
New Price ^g	\$16,570-\$20,320**	\$17,295 - \$24,795**	\$9,490 - \$16,990**	\$24,620	\$29,095	\$21,290	\$22,070-\$25,820**	\$22,795-30,295**	\$14,990 - \$22,490**

** Some customers may not be eligible for the Federal Tax Credit. The lowest listed New Price includes the Federal Tax Credit, the highest does not.

*** The Bolt Premier is eligible for a \$4,500 dealer purchase discount



Save Money
\$1,200
Annual Fuel &
Maintenance Savings*



Use the Carpool Lane




APPLY

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a) Lease/purchase price to reflect amount of dealer/manufacture purchase or lease credit. Subject to financing from dealership. b) Eligibility limited to active Monterey Bay Community Power (MBCP) customer. For MBVIP Buy Local certificate incentive limits please see the program terms and conditions at www.MBCP.org. Incentives are limited to eligible vehicle makes/models and only available on a first-come, first-served basis, while funds last. Must obtain a Verified MBCP Buy Local Customer Certificate to be eligible for maximum savings. Standard customers are eligible for \$1,000, income-qualified customers are eligible for \$4,500, and Public Agencies, Nonprofits, and Educational Institutions are eligible for \$3,000. Buy Local program and incentives valid May 1, 2019 through July 31, 2019, or until MBCP MBVIP Buy Local program funds are depleted. Visit www.MBCP.org for full Terms and Conditions. Program incentives, offers, and Terms and Conditions subject to change without notice. **Customers are solely responsible for the negotiation of final purchase or lease terms on all vehicles.** c) Additional incentives, including State and local rebates, may not be available to all customers. Rebates are subject to their respective program rules and conditions. Other rebates and incentives are not administered by Monterey Bay Community Power. d) Consult a tax professional regarding applicability of the Federal Tax Credit. e) Listed starting price includes a destination charge. Listed starting price is applicable to the base model and is for estimation purposes only. Models with additional features have higher starting prices f) Listed prices are estimations. Final purchase/lease price is subject to the individually negotiated final terms and financing from dealership. g) Listed new price is an estimation and is dependent on individually negotiated final purchase price and income qualifications. The customer is responsible for applying for all post-purchase rebates and credits. *From <https://www.peninsulacleanenergy.com/electric-vehicles/> To learn more and apply, visit mhcp.org.

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LEASE	Income-Qualified Customers			Public Agencies, Nonprofits & Educational Institutions			General Community		
	Chevrolet	Nissan	Volkswagen	Chevrolet	Nissan	Volkswagen	Chevrolet	Nissan	Volkswagen
Effective Date: 6/4/19 subject to change All Vehicle Models Eligible Each model has a different starting price	Bolt LT Bolt Premier	Leaf S Plus Leaf SV Plus Leaf SL Plus	e-Golf SE e-Golf SEL Premium	Bolt LT Bolt Premier	Leaf S Plus Leaf SV Plus Leaf SL Plus	e-Golf SE e-Golf SEL Premium	Bolt LT Bolt Premier	Leaf S Plus Leaf SV Plus Leaf SL Plus	e-Golf SE e-Golf SEL Premium
Starting Price for base trim^e	\$38,370	\$38,095	\$32,790	\$38,370	\$38,095	\$32,790	\$38,370	\$38,095	\$32,790
Dealer Discount ^a	\$4,250***	\$1,500	\$1,000	\$4,250***	\$1,500	\$1,000	\$4,250***	\$1,500	\$1,000
Manufacturer Discount ^a	\$6,750	\$8,750	\$7,500	\$6,750	\$8,750	\$7,500	\$6,750	\$8,750	\$7,500
MBCP Incentive^b	\$4,500	\$4,500	\$4,500	\$3,000	\$3,000	\$3,000	\$1,000	\$1,000	\$1,000
Price at Time of Purchase^f	\$22,870	\$23,345	\$19,790	\$24,370	\$24,845	\$21,290	\$26,370	\$26,845	\$23,290
Clean Vehicle Rebate Project ^c	\$4,500	\$4,500	\$4,500	\$2,500	\$2,500	\$2,500	\$2,500	\$2,500	\$2,500
PG&E Clean Fuel Rebate ^e	\$800	\$800	\$800	n/a	n/a	n/a	\$800	\$800	\$800
New Price^g	\$17,570	\$18,045	\$14,490	\$21,870	\$22,345	\$18,790	\$23,070	\$23,545	\$19,990

*** The Bolt Premier is eligible for a \$4,500 dealer lease discount



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